## **PRESS RELEASE**



## Two special Konecranes lift trucks motoring to St Petersburg, Russia

Port Bronka, the only deep-water sea terminal in Saint Petersburg, Russia, has ordered a Konecranes forklift and a Konecranes reach stacker, each designed for special attachments, for delivery this year. Both trucks can be quickly re-equipped for different types of cargo, expanding Bronka's versatility and competitiveness in the regional logistics market.

Fenix LLC owns and operates Multipurpose Sea Cargo Complex (MSCC) Bronka, also known as Port Bronka, a modern seaport and container terminal for the city of Saint Petersburg on the Baltic Sea. With excellent local connections, the port offers transshipment by sea, river, road and railway. As turnover grows year by year, Bronka is gradually increasing the size of its cargo handling equipment fleet, in order to maintain fast customer service. It needed new equipment to build capacity and expand its range of handling options and, to do this, selected Konecranes.

Andrey Blinov, Technical Director of Fenix LLC, commented: "Konecranes lift trucks have shown high operational reliability from 2015 to the present day. We have not experienced serious breakdowns, and we have appreciated the high level of service support from the supplier and the rapid supply of consumables and spare parts. The fast change system and the large set of attachments make it possible to use the forklift trucks as efficiently as possible. The well thought-out design and ergonomics ensure comfort and safety for the driver. This explains the choice of Konecranes as the supplier for Bronka Port."

"Bronka has used Konecranes equipment since they started operations in 2015," says Andrey Grishin, Sales Director, Konecranes Lift Trucks and Mobile Harbor Cranes. "They wanted Konecranes because of their positive experience with the company, and the Konecranes lift trucks could be specially tailored for their specific requirements."

"A good customer relationship has resulted in a satisfied customer and new sales," says Patrick Starck, Regional Sales Director Europe, Konecranes Lift Trucks. "Konecranes has had a strong presence in Saint Petersburg for nearly 20 years. Bronka has been an important part of this continuing story and we are proud to work with them."





For delivery in April 2020, Bronka chose a Konecranes SMV 42-1200 C forklift that can handle up to 42 tons on standard forks alone, plus another two different pairs of forks and two coil rams. The fork shaft system allows quick changes between the attachments for a range of loading and unloading applications, including coils, slabs, containers and railroad carriages. It also includes lifting eyes for quick loading into ship holds and a 3-meter freelift mast for Ro-Ro applications. In August of this year, they will get a Konecranes SMV 4638 TCX5, a reach stacker with an integrated tool carrier that can take a spreader for ISO containers up to 43 tons, or a coil hook for metal coils up to 45 tons, or a freely rotating hook for special and oversize cargo up to 48 tons – specialist equipment that's also part of their order. The reach stacker has an elevating cabin that allows the driver to see inside train cars and video cameras front and rear for better driver visibility.

Both machines are powered by a Cummins 272 kW engine, have a central greasing system to minimize mechanical wear and tear, and can operate in weather down to -35°C.

## **Further information:**

Andrey Grishin, Sales Director, Konecranes Lift Trucks and Mobile Harbor Cranes Email: andrey.grishin@konecranes.com or phone: +7 (921) 760-0662

Patrik Starck, Regional Sales Director Europe, Konecranes Lift Trucks Email: <u>patrik.starck@konecranes.com</u> or phone: +358405160589

Sara Malagoli, Marketing Specialist, Konecranes Lift Trucks Email: sara.malagoli@konecranes.com or phone: +39 335 777 32 61

Konecranes is a world-leading group of Lifting Businesses<sup>™</sup>, serving a broad range of customers, including manufacturing and process industries, shipyards, ports and terminals. Konecranes provides productivity enhancing lifting solutions as well as services for lifting equipment of all makes. In 2019, Group sales totaled EUR 3.33 billion. Including MHE-Demag, the Group has around 18,000 employees in 50 countries. Konecranes shares are listed on the Nasdaq Helsinki (symbol: KCR).