# **Konecranes delivers 8 lift trucks to Chile**

**Puertos y Logistica S.A. Group (Pulogsa), which will soon be majority-owned by DP World, has now received a total of seven reach stackers and one empty container handler from Konecranes for its two ports: Puerto Central, in San Antonio, Chile’s main port at the geographical center of the country; and Puerto Lirquén, a little further to the south on the western South American coastline.**

Four reach stackers, each with a capacity of 45 tons, have gone to Puerto Central, one of the busiest ports in Chile. Three more reach stackers – two additional 45-ton models, as well as one with a capacity of 10 tons (for empty container stacking), and one empty container handler – have gone to the smaller port at Puerto Lirquén. The new equipment will be used for loading and unloading shipments arriving at or departing from the two ports, and for placing empty containers in the best position for storage and future transport loading.

Every lift truck vehicle in the order is a Smart Connected Lift Truck (SCLT), embedded with intelligent sensors and software. Pulogsa asked for the TRUCONNECT remote monitoring service, which allows certified Verified Gross Mass (VGM) and a SOLAS-compliant dataset to be exchanged directly between the Konecranes lift trucks and any systems Pulogsa has (e.g. TOS, TMS, ERP, etc.) connected to a SOLAS subscription API in Konecranes cloud services. This makes loading container transport like ships more efficient and safer for sea travel. The off-site remote service also provides real-time observation of truck use to make repairs and maintenance easier. In addition, each truck has a reverse camera to help drivers see more completely around them and improve safety in a congested port environment.

Konecranes received the order in September 2018. All the trucks have already been delivered except the 10-ton reach stacker for Puerto Lirquén, which is scheduled to arrive at the port in March 2019.

“This was a very technical tender for a new Konecranes customer,” says Francisco Prieto, Product Manager for Heavy Trucks of distributor Linde High Lift Chile. “So we really needed to show the added value of Konecranes products, especially in the way TRUCONNECT could link the lift trucks with other systems.”

John Elisson, Regional Director Americas, Konecranes Lift Trucks, agrees. “That, combined with strong local support from Linde, made a winning deal,” he says.

Patricio Mesina, Port Equipment Chief of Puerto Central, says: “We’re very satisfied with the lift trucks delivered by Konecranes. They fully comply with the specifications we outlined in our tender process. We now get real-time data about the equipment that used to be available only at the end of each day, or when our drivers and technicians reported it themselves.”

He continues: “It’s also important to remember that the technology has made this data fully transferable, something very much appreciated by our Maintenance Management.

Now we’re looking forward to getting the best out of this investment by using Konecranes’ quality and durable equipment.”

ABOUT PUERTO CENTRAL S.A. AND PUERTO LIRQUÉN S.A.

Puertos y Logistica S.A. Group (Pulogsa) provides commercial port services in Chile. The company operates Puerto Central, the central Chilean port directly west from Santiago, in the town of San Antonio, and Puerto Lirquén, 500 kilometers (around 300 miles) south by road. Puertos y Logistica was recently acquired by UEA-based DP World.

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*Konecranes is a world-leading group of Lifting Businesses™, serving a broad range of customers, including manufacturing and process industries, shipyards, ports and terminals. Konecranes provides productivity enhancing lifting solutions as well as services for lifting equipment of all makes. In 2018, Group sales totaled EUR 3.16 billion. The Group has 16,100 employees at 600 locations in 50 countries. Konecranes shares are listed on the Nasdaq Helsinki (symbol: KCR).*