

## TRADE PRESS RELEASE

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## Konecranes signs up LoneStar Forklift in state-wide Texas distributor agreement.

Forklift dealer LoneStar Forklift (LSF) signed a distribution agreement with Konecranes Lift Trucks.

Established in 1991, LSF is a family-owned business with locations in Garland, Fort Worth, Houston and Longview. LSF will carry Konecranes Lift Trucks for the entire state of Texas, where customers primarily operate in the port, steel and precast sectors. In the short time as an official Konecranes Lift Trucks dealership the company has already made a number of promising sales.

LSF's have hired a Konecranes sales specialist to focus on the Konecranes product line, and their entire sales force has been specifically trained on Konecranes Lift Trucks products.

"We are proud to have LoneStar Forklift on board as our distributor in Texas. LoneStar Forklift is a major forklift dealer in North America and we look forward to a thriving partnership." says **John Elisson**, Regional Sales Director for Konecranes Lift Trucks.

"LoneStar has many customers that require large capacity lifting equipment. We are excited to partner with the Konecranes brand known for quality and customer support" says **Josh McSwain**, President, LoneStar Forklift.

## **Further information:**

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This press release is also available at our website kclifttrucks.com

Konecranes is a world-leading group of Lifting Businesses™, serving a broad range of customers, including manufacturing and process industries,



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shipyards, ports and terminals. Konecranes provides productivity enhancing lifting solutions as well as services for lifting equipment of all makes. In 2016, Group (comparable combined company) sales totaled EUR 3,278 million. The Group has 16,600 employees at 600 locations in 50 countries. Konecranes class A shares are listed on the Nasdaq Helsinki (symbol: KCR).